Results

Did we see the right employees? Yes.

Aggregate Data:

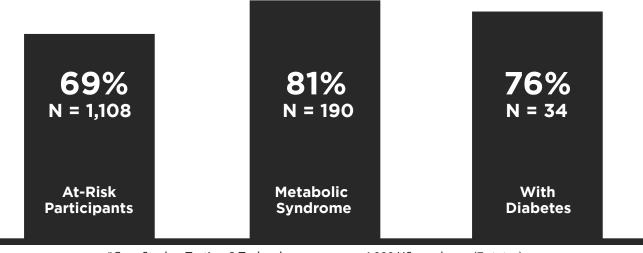
| Measure | 2012 | 2011 | U.S. | Value |
|--------------------------|--------|--------|----------------------|----------------------|
| Pre-diabetes Blood Sugar | 17.8% | 17.8% | 25% (1) | 100-125 mg/dL |
| Diabetes Blood Sugar | 8.1% | 8.8% | 8.25% (1) | Dx or 126+ mg/dL |
| Metabolic Syndrome | 24.3% | 27.0% | 28.5% (2) | 3+ risks |
| BMI/Obesity | 33.2% | 37.0% | 33.9% ⁽³⁾ | BMI >30 |
| Hypertension | 27.9% | 32.2% | 31.2% (4) | Dx or >140/>90 mm/Hg |
| Elevated LDL | 34.8% | 38.1% | 32% (5) | Dx or 130+ mg/dL |
| Low HDL (F/M) | 5%/18% | 7%/25% | 8%/25% (5) | <40 mg/dL |
| High Triglycerides | 29.0% | 31.3% | 30% (5) | 150+ mg/dL |
| Tobacco Use | 12.8% | 12.2% | 18.6% (IL, 6) | Smoker |

Reference:

(1) American Diabetes Association 1/26/11. (2) National Health Statistics Report #13, May 5, 2009: blended average of age groups 20-39 & 40-59. (3) JAMA, 2010; 303 (3):235-241. NHANES 2007-2008 data. (4) CDC – 2007-2008 HTN over 20 year old http://www.cdc.gov/nchs/data/hus/hus10.pdf#066. (5) 2010 American Heart Association Statistical Fact Sheet. From 2003- 2006 NHANES and NHLBI. (6) CDC, MMWR Nov 5, 2010; 59 (43):1400-1406. (7) Am. Academy of Allergy, Asthma & Immunology, Ref:CDC, 2011.

Check-Ups improves engagement of at-risk employees into support / disease management programs.

% Engaged into Support / DM Programs*



*Case Study – Testing & Technology company: 4,000 US employee (7 states)



Results

Do on-site check-ups improve outcomes? Yes.

Data Improvement: 2011 to 2012

| Measure | 2011 | 2012 | Change | % Change |
|--------------------------|-------|-------|--------|----------|
| Smokers | 36 | 26 | -10 | -28% |
| Avg. LDL >130 mg/dL | 153.2 | 135.5 | -17.7 | -11.6% |
| HDL <40 mg/dL (men) | 35.4 | 38.0 | +2.6 | +7.6% |
| HDL <50 mg/dL (women) | 43.1 | 48.9 | +5.75 | +13.3% |
| Triglycerides 150+ mg/dL | 206.8 | 185.2 | -21.6 | 10.4% |
| Systolic BP >135 mm/Hg | 142.1 | 129.7 | -12.4 | -8.7% |
| Diastolic BP >85 mm/Hg | 89.7 | 82.7 | -7.0 | -7.8% |
| BMI 30 or Higher | 35.1 | 33.7 | -1.4 | -4.0% |
| FSBS >100 mg/dL | 120.3 | 110.1 | -10.2 | -8.5% |

Reference

Results from a subset of the population that had exams in the same location in both 2011 & 2012 Total N=224-227. N for each individual risk varied from 19 to 66.

PathFinder's Check-Ups program is highly effective in reducing employees' risk factors.

Metabolic Syndrome:

59% removed from category in one year

177 employees diagnosed with metabolic syndrome

104 of the 177 no longer had metabolic syndrome after one year

Diabetes:

83% of previously undiagnosed diabetes were in control within one year

18 previously undiagnosed diabetes were identified

15 of the 18 were in control within one year

Source:

Case Study – Testing & Technology company: 4,000 US employee (7 states)

